Papers Left in Palestine Show Germany Planned U-Boat War on European Neutrals; Dr. Albert Deplored Wilson's Election as Blow to Germany

WASHINGTON, Dec. 18 .- When General Allenby's cavalry swung shut the doors of the trap that caught the Turkish armies in Palestine last fall a certain German officer, not unfamiliar to Americans, escaped from Nazareth almost literally in his shirt. He left bearmy got them, translated them and transmitted to American officers such as seemed of interest to America.

This agile German was Captain Franz von Papen, sometime military attaché to von Bernstorff, German spy master, propagandist and terrorist, who left America by special request. Copies of his papers were put into the Senate record of the Overman committee, investigating German propaganda, by Major E. Lowry Humes, its counsel, to-

The papers, all dated subsequent to von Papen's departure from America, include letters discussing the American situation from such men as Dernburg, Albert and Boy-Ed, who left with von Papen and others of the German agents. They comment on American politics and contain a denial from Dernburg that Germany opposed Wilson's reclection, though he apparently coes not like the President.

Agents Had Quarrelled

They reveal for the first time some of the troubles of the Kaiser's men here, their personal quarrels and disappointments, their contempt for Americans and their opposition to some of the policies their government adopted. One speaks of American indignation at their activities as "fully justified."

Particularly interesting is a report which very sharply criticises the work of Boy-Ed and von Papen. This was sent to Papen by Boy-Ed. with a testy letter, in which he suggested that half a dozen friends get the author into a dark part of the Gruenwald, where, Boy-Ed says, "considering the by no means inconsiderable figure which his pothouse, breadened figure offers, it should prove by no means difficult for me to hit my adversary."

me to hit my adversary."

This report is undated. It apparently is by a man named Hossenfelder, and came into Boy-Ed's hands through the kindness of the wife of Wolf von Igel.

Parts of it follow:

Extracts From Letter

"Besides, these three chief advisers of the ambassador, the attachés, naval Captain Boy-Ed and Captain von Papen, also had influence on the political attitude of the ambassador. Boy-Ed may be a capable navy officer, and at all events an unobjectionable character. In any case, he is a born pessimist, who all-ways lets his head hang down. He was always seeing spectres, and directly an unfavorable report came in he would run around with a face full of care, and had sleepless nights. He considered the odds against us too.

Dernburg Letter Read

A letter from Dr. Dernburg, who had to leave America after defending the sinking of the Lusitania, and dated October 18, 1916, gives a view of conditions in Germany at that time when he says Germany first began to "fight for her existence." First, he gives his opinion of one of the German agents who operated in this country.

"As you will see from the attached, Carl Schimmel, alias Dr. Schimmel, has arrived in Rotterdam and wants to pass to Germany. As far as I can recollect he is a swine, but perhaps he would do less harm here in Germany than if we were to refuse him a pass. We could place him under police supervision here and not let him out."

Another letter addressed to von Papen and signed Eugene Schurbein announces that "your friend Schimmel, alias Weisser, bas been admitted to Germany."

Dr. Dernburg Letter Read

A letter from Dr. Dernburg, who had to leave America after defending the sinking of the Lusitania, and dated October 18, 1916, gives a view of conditions in Germany at that time when he says Germany in the sinking of the Lusitania, and dated October 18, 1916, gives a view of conditions in Germany at that time when he says Germany in the sinking of the Lusitania, and dated October 18, 1916, gives a view of conditions in Germany at that time whe visers of the ambussador, the attachés, naval Captain Boy-Ed and Captain von Papen, also had influence on the political attitude of the ambassador. Boy-Ed may be a capable navy officer, and at all events an unobjectionable character. In any case, he is a born pessimist, who always lets his head hang down. He was always seeing spectres, and directly an unfavorable report came in he would run around with a face full of care, and had sleepless nights. He considered the odds against us too great, and suffered much under the dreadful attitude of this country. It came to that, that he got engaged to a lady of a conservative means pro-Ally, and so the pessimistic horn was blown from that side, too.

"He also did other silly things that are incomprehensible. He let himself into it with a worthless fallow nemed

"He also did other silly things that are incomprehensible. He let himself into it with a worthless fellow named Stahl, in that he presented evidence to the German government, in which the man swore that the Lusitania was armed. The evidence was used in the German-American exchange of notes, and, as England energetically contested the charge that the vessel was armed, and they went for Stahl here, he fell right into it and it turned out that it all hung upon the pure imagination of the seemingly hysterical Stahl.

"Made Fresh Mistake"

"Made Fresh Mistake"

"Made Fresh Mistake"

"Then Herr Boy-Ed made a fresh mistake when he addressed a communication to the American people before his departure, in which he affirmed that he was being sent home guiltless. That was already in itself improper and must have offended the government in Washington. Then, however, he enters on a boundless lack of circumspection, attacking in this communication the American press in general, and 'The Providence Journal' in particular, and expressing his opinion that the existing press conditions need to be improved, and that it was necessary to prohibit the press from calumnisting people without foundation and dragging them in the mud.

"I have never understood how a German officer could so lower himself as to honor this dirty company with a word.

"As could have been seen the

self as to henor this dirty company with a word.

"As could have been seen, the paper on the following day fell all over him, and sent him a series of vulgarities on board by wireless. Others called him a liar and such, are the parting words which have hung on in the public mind and not the words of his communication.

Arrangements Childleh over him, and sent him a series of vulgarities on board by wireless. Others called him a liar and such, are the parting words which have hung on in the public mind and not the words of his communication.

Arrangements Childish

"Herr von Panen's career closed with quite a disaster. He was charged with being concerned in the many explosions in the munitions

this; only the Admiralty staff and the supreme army command can decide this. It is certainly the last means, but are we not already thus far? Yours ever faithfully,

"P. S.—Please destroy after reading. Bushscho has let himself be duped by Koenig."

A letter from Dr. Albert, written in New York on November 16, 1916, told of conditions among the propagandists

Christmas.

Christmas shopping.

that Christmas List.

ery, especially desserts.

Santa Claus an Enemy Alien?"

factories, in so far that he had given money for the procuring of materials and instructed the people. It appears, too, that some really childish arrangements were made, which every one capable of forming an opinion could have seen beforehand

opinion could have seen beforehand could not have the slightest use for us, whereas if the affair went askew a great injury to us must result.

"For example, the destruction of the Welland Canal, as well as the attempt to destroy a railway bridge in Canada. Even if both these things had succeeded, there were a lot of other ways for transporting the corn to the seacoast, and the bridge, too, could only have upset traffic for a few hours. Both attempts ended in absolute flasco. The people who were involved in the affair will meet with a heavy sentence, and one by the name of Horn has become a cripple and will have to spend years locked up in prison."

Took Along Archives

Took Along Archives

After a reference to the documents which were found in von Papen's possession when he was searched at Falmouth in January, 1916, Hossen-

"One could have assumed that you apen would have previously de-troyed the critical documents left ere, or at any rate have safely disposed of them somewhere or other, so that they could not come into the possession of outsiders. But Herr von P. left his bureau with all these unfortunate documents to his young harmless secretary, Herr von

and harmless secretary, Herr von Igel.

"Moreover, he had instructions from Count von B. to take nothing with him, and all his friends had warned him urgently 'for God's sake don't take any compromising papers with you.' Yet, as the English afterward told him—this man of misfortune—had a whole archive with him, above everything else, the checkbook in which he had quite naïvely noted in plain language all receivers who had received money from him. He had besides a whole series of compromising private letters with him.

"Worse still was it that these letters in connection with the Dumba and Albert letters between them, and Albert letters between them, opened the eyes of the Americans to what was going on and called forth a stoum of indignation. It was fully justified, since Herr von P, had also on his departure left behind an open communication in which he protested his innocence."

Dernburg Letter Read

alais Weisser, has been admitted to Germany."

Dr. Dernburg's letter continues:

"I have recently busied myself with the economic question. One certainly cannot make any allocation in our internal condition. Therefore it only comes to this, that we must obtain goods from abroad as much and as long as possible. On this account I again regret that we did not take Rumania at the time and so insure the great deput for ourselves.

take Rumania at the time and so insure the great depot for ourselves.

"Now I am afraid a great part of the supplies will be destroyed. The position is unquestionably very serious for us, and the people will now for the first time perceive that we are really fighting for our existence. I have complete trust in our nation, taken as a whole, that they will endure hunger itself, even if elements are not lacking which will have a disturbing influence.

Patriotism Via Stomach

"Love and patriotism just now work through the stomach. One sees that most plainly if one reeds through the reports of the general command for July. Until the midle of July a bad tone was reported everywhere on account of the potato scarcity. Scarcely had the potato crop arrived when the weather improved and a good foodstuff harvest could be expected, and the tone generally improved.

could be expected, and the tone generally improved.

"I have stated my opinion as the result of an eventual U-boat war in the neutral Scandinavian countries and Holland, in the attached copy, which please return to me. This statement has gone officially to Ludendorff, and from him to the Admiralty staff. I know that you do not entirely agree with this opinion. I also refrain from every opinion as to whether it is possible, on the whole, to employ this weapon more sharply. I have not the necessary data for this; only the Admiralty staff and the supreme army command can de-

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following the seizure of the Von Igel papers, which exposed a great part of the German machine. He said he had taken von Igel and his force into his own offices, and had paid so little attention to American sentiment that he had given von Igel a power of attorney.

German Efficiency Waned Albert goes on to complain of the amount of work he has to do. He has been taken off the propaganda, he says, a letter from Bernstorf already made public speaks of the breakdown of Albert's plans, and is now busy with financial operations and the preparations of plans for loans "though nothing has ever come of them." His work is stated to include the British blacklist, and the study of the control of raw materials. He complains that the British have beaten the Germans on their own specialty of efficiency, saying:

"I regret to be obliged to say that "I regret to be obliged to say that the organization of the German rep-resentation in the United States is for from being equal to deal with the questions to which I have re-ferred—those questions which are so important and which are continually arising afresh."

"We suffer from thoughtlessness

important and which are continually arising afresh."

"We suffer from thoughtlessness which offers a sad contrast to our supposed efficiency. The English recognized the need of the centralized organization to deal with the question of war-time economics very shortly after the outbreak of war.

"Sir Richard Crawford deals with all questions of war-time economics; he attends to the carrying out of all measures adopted by England, in order to control neutral trade and suppress German influence and German trade relations. The watching of American ports, which, as is well known, is so close that no ship or cargo can leave any of them without thorough inspection and the permission of the English, is attended to by him. He controls the English financial operations; he sees to the effectiveness of the black-list and to the steps taken against Germany. He accomplishes this from a central office, namely, the English Embassy, and all the consular services are subordinate to him and under obligations to render him assistance.

Refers to Elections

Refers to Elections

"But I have given up hoping that the AA (Auswartiges Amt-foreign office) will decide to abandon the old method. They cannot, though it is depressing to have to say so, get over their ill will against me, whom they regard as an intruder from the home service. These facts render impossible a clear statement of Germany's economic and financial position and an influencing of American government officials by means of conversations and expert argumentations in regard to economic questions. It stands to reason, however, that I am exerting myself to the best of my ability, netwithstanding the defects of our organization.

"The point of greatest interest is, of course, the result of the Presidential elections. Although on the evening of the 7th of November it was considered that the victory of the Republican party was certain, and that the assumed success of that party was in fact celebrated, a final counting of the votes showed that Wilson was again elected.

"What effect this will have on future devolopments cannot be perceived at present. It is certain that Wilson will have a position of much greater independence and will feel himself possessed of greater power, as he will be freed from the consideration of another appeal to the country. It must be doubted, however, in view of past events, that he is the man to cope with a serious situation. Refers to Elections

past events, that he is the man to cope with a serious situation.

Feared Wilson's Attitude

"It is to be feared that he will not free himself from impulses and half measures, and that on this account his lack of sympathy for Germany and his inclinations toward the Allies will prevent his adoption of a purely neutral attitude. It is also to be feared that matters have developed not only in Anglo-American but also in German-American circles too greatly and during a too long interval of time in a direction unfavorable to us.

"It is consequently to be feared

mail Sent on by Train

"It is consequently to be feared that an alteration in the state of affairs is no longer possible. Some even fear that Wilson, who is regarded as revengeful, will pay back Germany by renewed strict measures for the intervention of many German-American circles on behalf of Hughes, and for the alleged influencing by Germany of the German-Americans, although as a matter of fact this was not done.

"A revival of the former measures is, therefore, expected, as well

"A revival of the former measures is, therefore, expected, as well as strict investigation with regard to the conveyance of contraband goods and a sterner attitude on the submarine question. For my part, I consider these fears as exaggerated, although it cannot be denied that there is a certain justification for them.

"I do not give up hone that Wil-"I do not give up hope that Wilson, whose greatest ambition was to have brought about peace, will decide to continue his efforts. This would, in my opinion, outweigh everything else. From this point I cannot perceive how Europe can obtain peace without the intervention of the most important neutral power. important neutral power.

Would Restrain U-Boats

"Moreover, Wilson has committed himself to a certain extent to this policy. I sincerely hope that on the German side submarine warfare will be restrained within the limits conceded to it. Not only would a passage of these limits destroy confidence in our reliability and the value of our assurances for an indefinite period, but I also think it would seriously prejudice German-American interests. A loss of life, not to be justified according to the standards obtaining here, would, in my judgment, lead to a breach of diplomatic relations, and a further loss of life would bring the United States into the war on the side of the Allies." I have written to Meyer Gerhard

giving my views in full with regard to the effects of an open and formal participation by America in the war on the side of the Allies. If you have the time to spare, have this memorandum sent you, but I can well believe that you are too greatly occupied with your own duties to occupy yourself with such matters as these."

A letter dated May 30, 1917, from Ewald Hecker, mentioned in connection with von Papen, gives the views of the Germans as they left America:

"A few days ago I landed here again safely, travelling under a safeconduct of the enemy government, and do myself the honor of sending you personally my greetings, and just as hearty ones from Adf. Pavenstadt and Carl Heynen.

Would Evade Danger

Would Evade Danger

Would Evade Danger

"At the same time I wanted to ask you if you could not do with an intelligence officer or something similar in your division, though I fear that as a retired cavalry captain I shall be mercilessly posted to a column or some such thing.

"That would be a pity after four-teen years on active list with the 13th Dragoons and two years at the staff college; perhaps you can give me a bit of good advice. You will be interested to know that shortly before my departure at the beginbefore my departure at the begin-ning of May, Franz Rintelen arrived in New York in strict custody and in chains, and, together with his 'Labor's Peace Society,' Buchanan, etc. was tried

Labor's Peace Society, Buchanan, etc., was tried.

"I smuggled a letter through Halifax for him to his wife. Carl Heynen visited him personally and saw him. At the outbreak of the war people over there, generally speaking, were quite decent to us.

"As a matter of fact, only the ships' crews and people connected with the legal proceedings were interned. Bunz was left quite uninterfered with. To the universal delight, only a couple of secret and important (2) were arrested—namely, Hertling, Gentheim, etc. Later on they were interned on Ellis Island because of their dodges."

To-morrow's session is likely to be

To-morrow's session is likely to be one of the most sensational of the hearings. Alfred L. Becker, Deputy Attorney General of New York, will be on the stand, and his testimony will bring out new facts in regard to the financial arrangements of the German agents, the amount they raised and spent here with persons who contributed them and those who received them.

The Bolo Pacha case, the purchase of "The Evening Mail," and the financing of the German activities in and around New York are likely to get special attention.

"But in a navy strong enough to enforce the decrees of an international tribute as many units as any other nation. It lost less by the war than any other great nation. It is the richest nation, and has the longest shore line. It should, therefore, contribute to the international police a large and powerful force.

No New Departure Asked

"The American navy is the pride of the name in the price of the decrees of an international tribute as many units as any other nation. It lost less by the war than any other great nation. It is should, therefore, contribute to the international police a large and powerful force.

No New Departure Asked

New York-Chicago Air Mail Service

tion had been received here by midnight that he had get under way.

Mail Sent on by Train

The mail that Smith started out with
—325 pounds of first class and registered matter—is on its ignominious way to Chicago by train.

At 6:20 yesterday morning Smith took the air at Belmont Park fater moving pictures of his machine, himself and the group of officials who withcased the auspicious occasion had been taken. These officials included Otto F. Praeger, Second Assistant Postmaster General: Alan R. Hawley, president and Henry Windhouse, vice-president, of the-Agent and election of 1012. Smith the majority of the deal and song the majority of Pederal emologies who with the majority of Pederal emologies with the majo

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spirit of this new day. It is the spirit of giving year hand to your neighbor. It is the spirit that would nake this war the end of wars.

"The man who stands as the representative of the foremost democracy of the world goes to Europe not that he may march down the Champs Elyste, not that he may receive the plaudits of the French multitudes, but he goes to Europe as the champion of American ideals, because he wants to see that out of this war comes something worth while. He would have been detelict, he would have been false to his own conscience and false to our ideas tion, Governors Are Told own conscience and false to our ideas of him if he had not stood in Paris in person as the champion of that principle which we love and those institu-

Urges Increased Navy

Sec. Wilson Backs Purpose of President's Trip to Europe to Gain U. S. Aims

ANNAPOLIS, Md., Dec. 18.—At least a year, possibly two years, must pass before the nation can return to normal peace conditions, and "we will be fortunate if conditions abroad make demobilization possible at so early a date," said Secretary of the Navy Daniels here to-day, addressing the conference of state Governors.

The navy, said the Secretary, must be increased and strengthened to enable the United States to contribute as many units as any other nation to an

international police force, but, he Beatty Thanks "I look to see the peace congress U. S. "Comrades" "But in a navy strong enough to enforce the decrees of an international As Fleet Sails

tion. It lost less by the war than any Greatest Naval Victory in History" Made Possible

LONDON, Dec. 18. - The American "The American navy is the pride of battleship squadron attached to the the people. It must be increased in British Grand Fleet displayed a spirit A. Mitchell Palmer, Alien Property the people. It must be increased in Custodian, will not appear before the strength. I am asking Congress not committee until after the first of the year. His hearing was postponed to allow time for the preparation of the authorize another three-year pro- David Beatty, the commander in chief of the Grand Fleet, in a farewell ad-In the beginning of his address Sec-dress on board the U. S. S. New York retary Daniels said: "This country on December 1, the day the squadron thinks the war is over, but those of was detached from the Grand Fleet. us who are in official positions know All hands had been called to muster

Lyman W. Doty, one of the two aviators, who was to cover the Chicago to New York trip, ran into a fence at Defiance, Ohio, on Tuesday, and wrocked his machine.

His partner, Paul Eversole, continued on his way to Chicago, but was delayed and did not arrive in time to begin the eastward journey yesterday morning. He promised to start sometime in the afternoon, but no indication had been received here by midnight that he had get under way.

Mail Sent on by Train

The mail that Smith started out with mail that the had get under way.

I was to he state now in the neasures of peace, to take direct and unusual routes to the goal of the common in the common welfare?" he asked. "We have have had a transportation and communication for the period of the war a government monopoly. It was necessary, and its welf in the chert day: "The mask direct and unusual routes to the goal of the common welfare?" he asked. "We have have have have have been present upon a day unsurpassed in the naval annals of the world. "What will we do with the railroads, the telegraph and the telephone in prophet, nor an advocate, but of one take back a mesage to the Atlantic Fleet that you have left a warm place in the hearts of the Grand Fleet which. I think, the belief in the principle by those who would prefer to carry out their theory than to abandon it for a better course, in the first country, regardless of the bugaboo of government ownership, which scares some timid people, or the bugaboo of government ownership, which scares some timid people, or the bugaboo of government ownership, which scares some timid people, or the bugaboo of government ownership, which scares some timid people, or the bugaboo of government ownership, which scares some timid people, or the bugaboo of government ownership, which scares some timid the telephone in prophet, nor an advocate, but of one take back a mesage to the Atlantic Fleet

"I understand that you are now going to Portland, where you are to get leave. There is a duty to perform in bringing your President to these waters, and then you will return to your own shores. And I hope that in the sunshine which, Admiral Rodman tells me, always shines there, you will not forget your 'Comrades of the Mist' and your pleasant associations of the North

your pleasant associations of the North Sea.
"I thank you again and again for the great part the Sixth Battle Squadron has played in bringing about the greatest naval victory in history. I hope you will give this mesage to your comrades; 'Come back soon.'
"Goodby and good luck!"

Mail Tube Plea Renewed Merchants' Association Calls Attention to Delays Here

The Merchants' Association has written to Representatives Daniel J. Riorden and Halvor Steenerson recommending a postal appropriation "for the resumption of pneumatic tube service." First-class mail with only half a mile to go has taken from 8 p. m., Friday, to 3:45 p. m., Menday, to make the distance, the association declares. It expresses the opinion the use of mail trucks instead of tubes is a cause of delay. delay.

A letter also has been sent by the

that the national sense, activity and unity of spirit be kept alive."

"I wish," he added, "that you would promote in every way you possibly can, by legislation and the message you carry home, measures to prevent the disintegration of the states into so many units, and keep alive the machinery of the defence councils."

Backs President's Trip

Commenting on President Wilson's trip to Europe, Secretary Lane said:
"I have seen criticism of the President and so have you for going across the water at this time. The spirit which animates him in going is the work of the American Red Cross both in the United States and Europe.



Thursday, December 19, 1918

This department is engaged in separating the sheep of advertising, and of the service which backs up advertising, from the goats-and hanging a bell on the goats. It invites letters describing experiences-pleasant or unpleasant-with advertisers, whether they be manufacturers, wholesale houses, retail stores or public service corporations. It will print those letters which seem to show most typically how an advertiser's deeds square with the words of his advertising. Only signed letters, giving the writer's address, will be read. The name will be printed or withheld, as preferred. Address: The Ad-Visor, The Tribune, New York.

A B-viscons:

Some time ago I bought stock in the Bond Brokers Exchange, located at 23 Beaver Street, New York City. This was a com, any which promised architects and contractors who became members that they would receive building contracts. I think the company was to have a number of millions of dollars which it would invest in building operations. I have heard nothing from it in some time and have lost all track of it. Can you tell me anything about it?

A. H. L.

This company was put out of business by a fraud order issued by the Federal government late in the year 1917, the Postoffice Department having found that the \$10,000,000 was a myth, and that all of the money they have got into the company was some \$40,000 paid in by men like yourself, who expected to receive business from the company. The originator of the scheme was George F. Stewart, who held position of president and general manager. He has had other schemes of this sort going back over a period of approximately ten years, the department says,

A D-VISOR: Will you please tell me if Mary T. Goldman's Hair Restorer is as harmless as they say? Does it contain sugar of lead? Thanking you for your advice, which I know will be good. EDITH SHERWIN.

by Americans, He Asserts

We are told on the pasteboard box container that Mary T. Goldman's Gray Hair Color Restorer "contains no lead or sulphur." The state chemists of Connecticut analyzed the product in 1914 and reported as

It is a weak ammoniacal solution of silver nitrate. The silver nitrate present, of course, acts as a dye, the silver being reduced on contact with the organic matter of the hair. It would seem that such a powerful caustic must be injurious to the hair.

From the Propaganda Department of the Journal of the American Medical Association we have this comment:

As long ago as 1913 the Massachusetts Board of Health reported that the stuff contained silver nitrate. As to the possible danger of using hair dves containing silver salts, there seems to be some difference of opinion. Apparently when carefully used, the danger is not great, although, of course, there is always the possibility of some person with an idiosynerasy being poisoned.

Fizzles First Day

us who are in official positions know that while the fighting has ended the problems growing out of the war are more complex and more difficult of adjustment than the conduct of operations by civilian administrators.

First Pilot Loses Way and

Comes to Earth at State

us who are in official positions know that while the fighting has ended the problems growing out of the war are more complex and more difficult of adjustment than the conduct of operations by civilian administrators.

"We had organized plans for the successful prosecution of war. They were well in hand with 'full speed's content of the mislead on the forecastle to hear Admiral Beatty.

After thanking the American officers and men for their coöperation Sir David remarked that both the British and the Americans were disappointed at not having been able to meet the composition of the proposition to the preparation appears to lie in the mislead-on the forecastle to hear Admiral Beatty.

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After thanking the American officers and men for their coöperation Sir David remarked that both the British and men for their coöperation of the preparation of the preparation of the man discovery and not a hair color restorer, as the present time, however, are more guarded in their statements on this point and men for their coöperation of the preparation of the preparation of the preparation of the preparation of the man discovery and not a hair color restorer.

After thanking the American o

A D-VISOR: Inclosed find letter from Lloyds of America. Do you know anything about them and are they are on the square?

ROBERT W. CORNISH.

Lloyds of America is a South Dakota corporation with an authorized capital of \$550,000. It has a small plant at Bradley Beach, N. J., where it manufactures a chemical preparation called carbonoide, a product used for the cleaning of spark plugs of gasolene motors. We have no information as to the merit of the product. The invitation to become a member of the "National Advisory Board" does not inspire

A D-VISOR: Can you tell me anything of the prospects of the DeSoto Oil Refining Company, of Shreveport, La.? ALONZO WARE.

Tiest Pilot Loses Way and comes to Earth at State College, Penn.—Another Is Forced to Land in Ohio Is Forced to Land in Ohio Is Forced to Land in Ohio Is Is Forc The DeSoto Oil Reining Company was organized for the purpose of taking over the assets of the DeSoto Oil and Development Company. They claim to hold the fee and about 80 acres of land in Caddo Parish, La. They also claim to have another plot of 109 acres, for which we are informed the stated consideration was \$1,635. We know nothing of the possibilities of oil on the property, but we are told that it lies in fairly close proximity to some very valuable oil land. In December, 1917, the company moved its headquarters from Shreveport, La., to Utica, N. Y. Concerning its operations since that time we have no information.

A D-VISOR: I am writing to let you know of my experiences with the firm of D. Baumann & Co., of 374 East 140th Street.

When I purchased the complete outfit for my apartment last fall I ordered for the dining room alone, with the other necessary pieces, six chairs with blue seats and a china cabinet with a mirror back for the top shelf. This mirror made the particular piece \$10 dearer than ene without it, and I very willingly paid this difference. It was, therefore, a source of great disappointment to have delivered to me only three chairs with seats of the desired color and the three others of an altogether different shade, and to find that there was no mirror in the china cabinet.

china cabinet.

I at once notified Mr. Sichel, of D. Baumann & Co., of this oversight on his part, and was assured that the matter would be immediately attended to. In the mean time he visited us, and in looking over the chairs found one that should not have been sent to us because of a knot in the wood. This was his own discovery, and he promised to original chairs and sents.

With reserved to the abine selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the selection of D. Baumann & Co., of this overdiately account to the mean time he visited us, and in looking over the chairs found on the mean time he visited us, and in looking over the chairs found on the mean time he visited us, and in looking over the chairs found on the mean time he visited us, and in looking over the chairs found in the mean time he visited us, and in looking over the chairs found in the mean time he visited us, and in looking over the chairs found in the mean time he visited us, and in looking over the chairs found in the mean time he visited us, and in looking over the chairs found in the mean time he visited us, and in looking over the chairs found in the mean time he visited us, and in looking over the looking over the chairs found in the looking over the chairs found in the looking over the looking ove

original chairs and sents.

With regard to the china cabinet, I must confess that a man was sent to put in the mirror back. He, however, instead of backing it up with the original wood, finished the job off with cardboard. This, of course, was not satisfactory to me, and I told Mr. Sichel if the wood back could not be supplied I wanted the mirror removed. He sent a man to take the measurement for the wooden back, and assured me at

with the original wood, finished the job off with cardboard. This, of course, was not satisfactory to me, and I told Mr. Siehel if the wood back could not be supplied I wanted the mirror removed. He sent a man to take the measurement for the wooden back, and assured me at a subsequent time that the back was being specially made. As recently as August 19 I spoke to Mr. Sichel and inquired if he really was going to secure some workmen he would have things fixed up. Since then I have not heard from him. In the mean time, besides having a china cabinet that looks as if it might have been purchased with trading stamps, we are afraid almost to touch it lest the cardboard give way and the mirror drop out.

Then there is the chifferobe, one door of which is unsatisfactory. When Mr. Sichel visited us his attention was called to the corrugated and the mirror drop out in explained that it was not a defect, but was caused by the veneer warping, or something to that effect. However, he as he was sure I would have no trouble with it I did not want to put him to say additional expense and would let the matter rest. Since that time, however, the veneer has split in three places and the door will not stay closed. I have not advised Mr. Sichel of this condition only promise, it would seem as if I am entitled to a new door.

I closing, I would like to mention that I purchased on his recommendation two Wilton rugs, which were the very best quality he had I reasoned that while they were expensive it was economy in the end would give. At the beginning of the summer I noticed that one of He sent a man to look at the rug, and told me he would have the spets should not have given better wear than that, and surgested that as there might have been some defect in it originally the makers might have been some defect in it originally the makers might and said that he would not even have the spots darned for me. So there I am with the rug in this condition. Of course, I supandi twill look as good as new. Therefore, I won't sey anything prope

A letter also has been sent by the association to Newton D. Baker, Secretary of War, calling attention to the following resolution adopted by the Merchants' Association:

"That the Merchants' Association recommends and urges that the War Department continue the Students' Army Training Corps through the present college years, or, as an alternative, render such financial assistance as may be necessary to educational institution where units of that training the same house day after day surrounded by possessions which are a constant eyesore and speak continuously of unsatisfactory dealings and unfulfilled promises, mere existence does at times become burdensome.

A lengthy and later day surrounded by possessions which are constant every partitions where units of that training corps have been established, to enable such institutions to successfully tide over the financial problems created by the discontinuance of the corps."

H. P. Davison Sails To-day

Henry P. Davison, chairman of the War Council of the American Red War Council of the American Red Wilson, will sail to-day on the Adriatic. He will be accompanied by Ivy Lee, who has been summoned to make along and supervisor of Red Cross publicity here and abrond.

Mr. Lee explained last night that the property of the same house day after day surrounded by possessions which are constant eyesore and speak continuously of unsatisfactory dealings and the same house day after day surrounded by possessions which are constant eyesore and speak continuously of unsatisfactory dealings and the same house day after day surrounded by possessions which are constant eyesore and speak continuously of unsatisfactory dealings and the same house day after day surrounded by possessions which are constant eyesore and speak continuously of unsatisfactory dealings and constant eyesore and speak continuously of unsatisfactory dealings and the same house day after day surrounded by unsatisfactory dealings and the constant eyesore and speak continuously of unsatisfactory dealings and the same house day after day surrounded by unsatisfactory dealings and constant eyesore and speak continuously of unsatisfactory dealings and the constant eyesore and speak continuously of unsatisfactory dealings and the constant eyesore and speak continuously of unsatisfactory dealings and the constant eyesore and speak continuously of unsatisfactory dealings and tangulal expeak continuously of unsatisfactory dealings and tangul

which should have purchased furniture of first class quality.

The present day trend of better business does not include the policy wearing out a customer's patience with polite but futile promises until the complaint is dropped through sheer disgust. Customer satisfaction is the new watchword, and a firm which does not adopt it will soon find itself out of the running.

MEN TALK OF THIS GREAT NOVEL